



**KINE**

Staubli  
UR10



<https://youtu.be/ddmCz2zAypY>

# Robot Systems as a Service

# Design for Reliability

# Condition Monitoring

# Fleet Management

# Customer Benefits

Improved OEE

Reduced TCO

Predictable Expenses

## Robot System Investment

## Robot System as a Service

Price	x	Cost 10 years		Price	x	Cost 10 years
350,000 €	1	350,000 €	Robot system purchase	0 €	1	0 €
14,000 € 4.0 %	1	14,000 €	Commissioning	0 €	1	0 €
7,000 € 2.0 %	10	70,000 €	Maintenance	0 €	10	0 €
5,950 € 1.7 %	10	59,500 €	Repairs	0 €	10	0 €
10,500 € 3.0 %	10	105,000 €	Spare parts	0 €	10	0 €
7,000 € 2.0 %	10	70,000 €	Consumables	7,000 €	10	70,000 €
17,500 €	2	35,000 €	Upgrades	0 €	2	0 €
70,000 €	1	70,000 €	Modifications	70,000 €	1	70,000 €
0 €	0	0 €	Pay per use monthly	4,000 €	120	480,000 €
<b>Total Cost of Ownership</b>		<b>773,500 €</b>				<b>620,000 €</b>

**TCO**

**20% less**